1. In what country are you located?

	Response Percent	Response Count
Albania	0.0%	0
Andorra	0.0%	0
Angola	0.0%	0
Antigua and Barbuda	0.0%	0
Argentina	0.0%	0
Australia	**19.2%**	**61**
Austria	0.0%	0
Azerbaijan	0.0%	0
Bahamas	0.0%	0
Bahrain	0.0%	0
Bagladesh	0.0%	0
Barbados	0.0%	0
Belarus	0.0%	0
Belgium	0.0%	0
Belize	0.0%	0
Bermuda	0.0%	0
Bolivia	0.0%	0
Bosnia and Herzegowina	0.0%	0
Botswana	0.0%	0
Brazil	0.0%	0
Brunei Darussalam	0.0%	0
Bulgaria	0.0%	0
Cambodia	0.0%	0

Cameroon		0.0%	0
Canada		0.0%	0
Cayman Islands		0.0%	0
Chile		0.0%	0
China		5.0%	16
Colombia		0.0%	0
Costa Rica		0.0%	0
Croatia		0.0%	0
Cuba		0.0%	0
Cyprus		0.0%	0
Czech Republic		0.0%	0
Denmark		0.0%	0
Dominican Republic		0.0%	0
Ecuador		0.0%	0
Egypt		0.0%	0
El Salvador		0.0%	0
Estonia		0.0%	0
Faroe Islands		0.0%	0
Fiji		0.0%	0
Finland		0.0%	0
France		0.0%	0
French Polynesia		0.0%	0
Georgia		0.0%	0
Germany		0.0%	0
Ghana		0.0%	0
Gibraltar		0.0%	0

Greece		0.0%	0
Guam		0.6%	2
Guatemala		0.0%	0
Haiti		0.0%	0
Honduras		0.0%	0
Hong Kong		13.2%	42
Hungary		0.0%	0
Iceland		0.0%	0
India		18.0%	57
Indonesia		0.9%	3
Iran		0.0%	0
Ireland		0.0%	0
Israel		0.0%	0
Italy		0.0%	0
Jamaica		0.0%	0
Japan		9.8%	31
Jordan		0.0%	0
Kazakhstan		0.0%	0
Kenya		0.0%	0
Korea, Republic of		10.4%	33
Kuwait		0.0%	0
Latvia		0.0%	0
Lebanon		0.0%	0
Liechtenstein		0.0%	0
Lituania		0.0%	0
Luxemborg		0.0%	0
Macau		0.0%	0

Macedonia		0.0%	0
Malaysia		4.1%	13
Malta		0.0%	0
Mauritius		0.0%	0
Mexico		0.0%	0
Morocco		0.0%	0
Namibia		0.0%	0
Nepal		0.0%	0
Netherlands		0.0%	0
Netherlands Antilles		0.0%	0
New Zealand		2.5%	8
Nigeria		0.0%	0
Norway		0.0%	0
Oman		0.0%	0
Pakistan		0.0%	0
Panama		0.0%	0
Peru		0.0%	0
Phillipines		1.3%	4
Poland		0.0%	0
Portugal		0.0%	0
Puerto Rico		0.0%	0
Qatar		0.0%	0
Romania		0.0%	0
Russian Federation		0.0%	0
Saint Kitts and Nevis		0.0%	0
Saint Lucia		0.0%	0
Saudi Arabia		0.0%	0

Senegal		0.0%	0
Serbia		0.0%	0
Singapore		8.5%	27
Slovakia		0.0%	0
Slovenia		0.0%	0
South Africa		0.0%	0
Spain		0.0%	0
Sri Lanka		0.6%	2
Suriname		0.0%	0
Sweden		0.0%	0
Switzerland		0.0%	0
Taiwan		1.6%	5
Tanzania		0.0%	0
Thailand		3.5%	11
Trinidad and Tobago		0.0%	0
Tunisia		0.0%	0
Turkey		0.0%	0
Turks and Caicos Islands		0.0%	0
Uganda		0.0%	0
Ukraine		0.0%	0
United Arab Emirates		0.0%	0
United Kingdom		0.0%	0
United States		0.0%	0
Uruguay		0.0%	0
Venezuela		0.0%	0
Vietnam		0.6%	2

Virgin Islands (U.S.)		0.0%	0
Yemen		0.0%	0
Zambia		0.0%	0
Zimbabwe		0.0%	0
	answered question		**317**
	skipped question		**0**

2. What is your e-mail address (must include this to be eligible for prizes)?		
		Response Count
		297
	answered question	**297**
	skipped question	**20**

3. What certifications do you currently hold?

	Response Percent	Response Count
CAP	0.0%	0
CISSP	**95.0%**	**301**
CISSP-ISSAP	1.6%	5
CISSP-ISSEP	0.0%	0
CISSP-ISSMP	0.6%	2
CSSLP	1.9%	6
JGISP (formerly ISSJP)	0.9%	3
SSCP	1.6%	5
CEH	8.8%	28
CISA	24.6%	78
CISM	14.5%	46
CompTIA Security+	6.6%	21
GSE	0.0%	0
GSEC	1.9%	6
None	0.9%	3
Other (please specify)		78
answered question		**317**
skipped question		**0**

4. How many employees work within your organization?		
	Response Percent	Response Count
1-100	14.5%	46
101-1,000	24.0%	76
1,001-10,000	**29.7%**	**94**
10,001-100,000	21.5%	68
100,001 or more	10.4%	33
	answered question	**317**
	skipped question	**0**

5. What was the total security budget within your organization for 2009 (in USD)?		
	Response Percent	Response Count
$0-100,000	**33.0%**	**99**
$100,001-500,000	23.0%	69
$500,001-1,000,000	15.0%	45
$1,000,001-5,000,000	12.3%	37
$5,000,000 or more	16.7%	50
	answered question	**300**
	skipped question	**17**

6. What is your organization's industry/market?

	Response Percent	Response Count
Information technology	**41.6%**	**132**
Professional services	22.1%	70
Discrete manufacturing	0.9%	3
Education	4.1%	13
Process manufacturing	1.9%	6
Healthcare	1.3%	4
Government (Defense and Non-defense)	13.2%	42
Banking	13.2%	42
Other finance	4.7%	15
Retail	2.5%	8
Wholesale	0.3%	1
Telecommunications	14.5%	46
Construction	0.6%	2
Transportation and transportation services	2.2%	7
Insurance	3.5%	11
Media	1.6%	5
Personal services	0.3%	1
Utilities	1.6%	5
Resource industries	2.2%	7
Other	6.9%	22
	Other (please specify)	25
	answered question	**317**
	skipped question	**0**

7. How did the economic downturn affect the following areas of your organization in 2009 compared to 2008? Please each of the following areas.

	No change	Decreased significantly	Decreased somewhat	Increased somewhat	Increased significantly	Rating Average	Res C
Travel budget	25.5% (80)	**41.1% (129)**	32.2% (101)	1.0% (3)	0.3% (1)	2.10	
New hires	23.4% (72)	**39.0% (120)**	27.3% (84)	9.1% (28)	1.3% (4)	2.26	
Personnel reductions and layoffs	**44.8% (141)**	6.7% (21)	16.8% (53)	25.4% (80)	6.3% (20)	2.42	
Professional development and training budget	29.1% (91)	26.8% (84)	**36.4% (114)**	7.0% (22)	0.6% (2)	2.23	
Purchases of security equipment and technology	**34.8% (109)**	19.5% (61)	**34.8% (109)**	10.5% (33)	0.3% (1)	2.22	
Information security budget	**36.9% (116)**	16.2% (51)	35.4% (111)	10.5% (33)	1.0% (3)	2.22	
Outsourcing of security functions	**65.9% (207)**	9.9% (31)	12.1% (38)	10.8% (34)	1.3% (4)	1.72	
	answered question						
	skipped question						

8. How do you foresee the economic downturn affecting the following areas of your organization in 2010 compared t							
	No change	**Decreasing Significantly**	**Decreasing Somewhat**	**Increasing Somewhat**	**Increasing Significantly**	**Rating Average**	**R**
Travel budget	**42.5% (133)**	14.4% (45)	18.2% (57)	24.3% (76)	0.6% (2)	2.26	
New hires	34.3% (108)	11.4% (36)	14.0% (44)	**38.4% (121)**	1.9% (6)	2.62	
Personnel reductions or layoffs	**53.9% (167)**	9.4% (29)	24.5% (76)	9.7% (30)	2.6% (8)	1.98	
Professional development and training budget	**41.7% (131)**	10.8% (34)	17.5% (55)	28.7% (90)	1.3% (4)	2.37	
Purchases of security equipment and technology	**45.1% (142)**	8.3% (26)	16.5% (52)	28.3% (89)	1.9% (6)	2.34	
Information security budget	**46.8% (148)**	6.6% (21)	15.2% (48)	29.1% (92)	2.2% (7)	2.33	
Outsourcing of security functions	**64.4% (201)**	6.1% (19)	9.3% (29)	18.9% (59)	1.3% (4)	1.87	
	answered question						
	skipped question						

9. Did you receive a salary increase, including benefits and incentives, in 2009?			
		Response Percent	Response Count
Yes - 0-5%		26.5%	84
Yes - 5-10%		16.4%	52
Yes - 10% or higher		8.5%	27
No - No change in salary or benefits		**35.3%**	**112**
No - Salary and/or benefits cut		9.8%	31
No - Layoff		3.5%	11
		answered question	**317**
		skipped question	**0**

10. Is the economic downturn causing an increased security risk in your organization?			
		Response Percent	Response Count
Yes		28.0%	88
No		**40.4%**	**127**
Not sure		31.5%	99
		answered question	**314**
		skipped question	**3**

11. If yes, which of the following areas have you seen the most activity?			
		Response Percent	**Response Count**
Hacks against your systems/infrastructure		25.3%	22
Theft of intellectual property		18.4%	16
Employee misconduct		**48.3%**	**42**
Other		8.0%	7
		Other (please specify)	6
		answered question	**87**
		skipped question	**230**

12. Are you a security manager or above with hiring responsibilities?			
		Response Percent	**Response Count**
Yes		25.9%	81
No		**74.1%**	**232**
		answered question	**313**
		skipped question	**4**

13. When filling an information security position within your organization, what is the average time it takes to find and hire the right candidate?			
		Response Percent	Response Count
Less than 1 month		13.1%	11
1-3 months		**53.6%**	**45**
3-6 months		27.4%	23
6 or more months		6.0%	5
		answered question	**84**
		skipped question	**233**

14. Are you looking to hire any additional permanent or contract information security staff in the coming year?			
		Response Percent	Response Count
Yes - Permanent employees only		29.3%	24
Yes - Contract employees only		17.1%	14
Yes - Both permanent and contract employees		22.0%	18
No		**31.7%**	**26**
		answered question	**82**
		skipped question	**235**

15. If yes, how many are you looking to hire?			
		Response Percent	**Response Count**
1-2		**46.6%**	**27**
3-4		37.9%	22
5-9		5.2%	3
10+		10.3%	6
	answered question		**58**
	skipped question		**259**

16. What specific expertise are you seeking from professionals? Choose all that apply.			
		Response Percent	Response Count
Access control systems and methodology		37.3%	28
Applications and system development security		37.3%	28
Administration		20.0%	15
Business planning		13.3%	10
Business continuity and disaster recovery planning		33.3%	25
Certification & accreditation		17.3%	13
Cryptography		13.3%	10
Law, investigations, and ethics		14.7%	11
Forensics		25.3%	19
Operations security		42.7%	32
Policy development		24.0%	18
Physical security		10.7%	8
Security architecture and models		45.3%	34
Security management practices		46.7%	35
Telecommunications and network security		45.3%	34
ISO/IEC 17799 (Code of Practice for Information Security Management)		33.3%	25
Information risk management		**50.7%**	**38**
Privacy		12.0%	9
Auditing		46.7%	35
Corporate governance		24.0%	18
Consulting		42.7%	32

	answered question	**75**
	skipped question	**242**

17. How difficult has it been to find the right candidate(s)?		
	Response Percent	**Response Count**
Very difficult	27.6%	21
Somewhat difficult	**57.9%**	**44**
Not difficult at all	3.9%	3
Haven't begun the search yet	10.5%	8
	answered question	**76**
	skipped question	**241**

18. What areas are most challenging in the hiring process?						
	Not challenging at all	Somewhat challenging	Very challenging	N/A	Rating Average	Response Count
Meeting salary expectations	8.2% (6)	**60.3% (44)**	17.8% (13)	13.7% (10)	2.11	73
Reviewing the number of applications received for the position	32.9% (24)	**38.4% (28)**	16.4% (12)	12.3% (9)	1.81	73
Finding the candidate with the right skills	2.7% (2)	38.4% (28)	**56.2% (41)**	2.7% (2)	2.55	73
Finding the candidate with the right amount of experience	5.6% (4)	41.7% (30)	**45.8% (33)**	6.9% (5)	2.43	72
Finding the candidate with the right certification(s)	19.2% (14)	**56.2% (41)**	16.4% (12)	8.2% (6)	1.97	73
Finding a candidate willing to withstand the lengthy hiring process	16.4% (12)	**52.1% (38)**	15.1% (11)	16.4% (12)	1.98	73
Finding a candidate who's willing to commit long-term	12.7% (9)	38.0% (27)	**42.3% (30)**	7.0% (5)	2.32	71
Finding a candidate in my geographical area	22.2% (16)	**52.8% (38)**	12.5% (9)	12.5% (9)	1.89	72
Finding a candidate in my sector	18.3% (13)	**59.2% (42)**	8.5% (6)	14.1% (10)	1.89	71
					Other (please specify)	1
					answered question	**74**
					skipped question	**243**