




1. In which country are you based?

	Response Count
	88
answered question	88
skipped question	0

2. What is your job title?

	Response Count
	88
answered question	88
skipped question	0

3. Travel budget

		Response Percent	Response Count
not at all		21.0%	17
somewhat		38.3%	31
significantly		40.7%	33
things are better than they were before the downturn		0.0%	0
	answered question		81
	skipped question		7

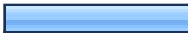



4. New hires

		Response Percent	Response Count
not at all		27.2%	22
somewhat		28.4%	23
significantly		38.3%	31
things are better than they were before the downturn		6.2%	5
answered question			81
skipped question			7

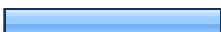



5. Professional development and training budget

		Response Percent	Response Count
not at all		23.5%	19
somewhat		42.0%	34
significantly		33.3%	27
things are better than they were before the downturn		1.2%	1
answered question			81
skipped question			7

6. Purchases of security equipment and technology

		Response Percent	Response Count
not at all		27.5%	22
somewhat		48.8%	39
significantly		20.0%	16
things are better than they were before the downturn		3.8%	3
answered question			80
skipped question			8

7. Information security budget

		Response Percent	Response Count
not at all		32.1%	26
somewhat		40.7%	33
significantly		21.0%	17
things are better than they were before the downturn		6.2%	5
answered question			81
skipped question			7

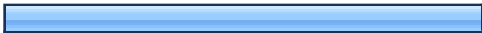



8. Security equipment and technology purchases

		Response Percent	Response Count
not at all		28.4%	23
somewhat		44.4%	36
significantly		21.0%	17
things are better than they were before the downturn		6.2%	5
answered question			81
skipped question			7

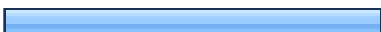


9. Personnel reductions or layoffs

		Response Percent	Response Count
not at all		45.7%	37
somewhat		32.1%	26
significantly		21.0%	17
things are better than they were before the downturn		1.2%	1
answered question			81
skipped question			7

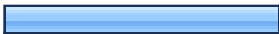



10. Outsourcing of security functions

		Response Percent	Response Count
not at all		71.6%	58
somewhat		17.3%	14
significantly		9.9%	8
things are better than they were before the downturn		1.2%	1
answered question			81
skipped question			7





11. Travel budget

		Response Percent	Response Count
will stay the same		56.3%	45
will worsen somewhat		33.8%	27
will worsen significantly		10.0%	8
will improve somewhat		0.0%	0
will improve significantly		0.0%	0
answered question			80
skipped question			8





12. New hires

		Response Percent	Response Count
will stay the same		41.3%	33
will worsen somewhat		28.8%	23
will worsen significantly		15.0%	12
will improve somewhat		15.0%	12
will improve significantly		0.0%	0
		answered question	80
		skipped question	8






13. Professional development and training budget

		Response Percent	Response Count
will stay the same		47.5%	38
will worsen somewhat		35.0%	28
will worsen significantly		10.0%	8
will improve somewhat		7.5%	6
will improve significantly		0.0%	0
		answered question	80
		skipped question	8






14. Information security budget

		Response Percent	Response Count
will stay the same		51.3%	41
will worsen somewhat		35.0%	28
will worsen significantly		5.0%	4
will improve somewhat		8.8%	7
will improve significantly		0.0%	0
		answered question	80
		skipped question	8






15. Security equipment and technology purchases

		Response Percent	Response Count
will stay the same		53.8%	43
will worsen somewhat		28.8%	23
will worsen significantly		8.8%	7
will improve somewhat		7.5%	6
will improve significantly		1.3%	1
		answered question	80
		skipped question	8

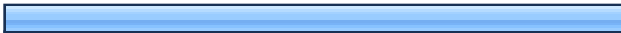


16. Personnel reductions or layoffs

		Response Percent	Response Count
will stay the same		42.5%	34
will worsen somewhat		37.5%	30
will worsen significantly		11.3%	9
will improve somewhat		7.5%	6
will improve significantly		1.3%	1
		answered question	80
		skipped question	8

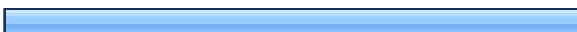


17. Outsourcing of security functions

		Response Percent	Response Count
will stay the same		80.0%	64
will worsen somewhat		11.3%	9
will worsen significantly		3.8%	3
will improve somewhat		3.8%	3
will improve significantly		1.3%	1
		answered question	80
		skipped question	8





18. Internal hacks against system

		Response Percent	Response Count
no impact		93.3%	70
moderate impact		5.3%	4
significant impact		1.3%	1
situation is better than before downturn		0.0%	0
answered question			75
skipped question			13

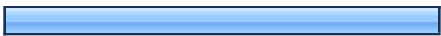



19. Internal attacks against infrastructure

		Response Percent	Response Count
no impact		86.7%	65
moderate impact		12.0%	9
significant impact		1.3%	1
situation is better than before downturn		0.0%	0
answered question			75
skipped question			13

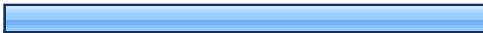



20. External attacks against system

		Response Percent	Response Count
no impact		69.3%	52
moderate impact		24.0%	18
significant impact		4.0%	3
situation is better than before downturn		2.7%	2
answered question			75
skipped question			13

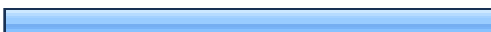


21. External attacks against infrastructure

		Response Percent	Response Count
no impact		65.3%	49
moderate impact		30.7%	23
significant impact		2.7%	2
situation is better than before downturn		1.3%	1
answered question			75
skipped question			13



22. Theft of intellectual property

		Response Percent	Response Count
no impact		72.0%	54
moderate impact		25.3%	19
significant impact		1.3%	1
situation is better than before downturn		1.3%	1
answered question			75
skipped question			13





23. Fraud/embezzlement

		Response Percent	Response Count
no impact		73.3%	55
moderate impact		22.7%	17
significant impact		4.0%	3
situation is better than before downturn		0.0%	0
answered question			75
skipped question			13














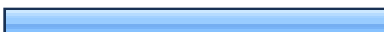





24. Do you have hiring responsibilities?

		Response Percent	Response Count
Yes		25.3%	19
No		74.7%	56
answered question			75
skipped question			13

25. Are you planning to hire any additional information security professionals in the coming year?




		Response Percent	Response Count
no		36.8%	7
yes, 1-2 people		42.1%	8
yes, 3-4 people		10.5%	2
yes, more than 5 people		10.5%	2
answered question			19
skipped question			69

26. If so, what specific expertise are you seeking from professionals?





		Response Percent	Response Count
Access control systems and methodology		28.6%	4
Applications and system development security		35.7%	5
Administration		0.0%	0
Business planning		7.1%	1
Business continuity and disaster recovery planning		28.6%	4
Certification & accreditation		14.3%	2
Cryptography		7.1%	1
Law, investigations, and ethics		21.4%	3
Forensics		21.4%	3
Operations security		42.9%	6
Policy development		21.4%	3
Physical security		14.3%	2
Security architecture and models		35.7%	5
Security management practices		21.4%	3
Telecommunications and network security		57.1%	8
ISO/IEC 17799 (Code of Practice for Information Security Management)		14.3%	2
Information risk management		50.0%	7
Privacy		14.3%	2
Auditing		42.9%	6
Corporate governance		7.1%	1

Other (please specify below)		14.3%	2
	Other (please specify)		3
answered question			14
skipped question			74



27. How difficult has it been to find the right candidates for the position(s) you're attempting to fill?

		Response Percent	Response Count
very difficult		38.9%	7
somewhat difficult		38.9%	7
not difficult at all		22.2%	4
	Please explain your answer		4
answered question			18
skipped question			70

28. What affect do credential(s) have on your hiring decisions?

		Response Percent	Response Count
no impact		5.3%	1
viewed as a disadvantage		0.0%	0
viewed as somewhat favorable		26.3%	5
preferred		47.4%	9
required		21.1%	4
answered question			19
skipped question			69

29. Do certified individuals contribute to better security?

		Response Percent	Response Count
Yes		84.2%	16
No		15.8%	3



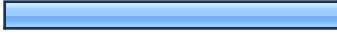





If so, how? Please explain below. 10

answered question	19
skipped question	69

30. If so, which credentials do you feel are most important in today's environment? Please list all that apply.

	Response Count
	12
answered question	12
skipped question	76

31. If you're currently searching for a job, what can (ISC)² do to assist you? Check all that apply.

		Response Percent	Response Count
career/resume/interview tips		62.5%	35
career resources (white papers, Webinars, etc.)		42.9%	24
job matching		50.0%	28
discounts on (ISC)2 Review Seminars		19.6%	11
recruiter advice/consultations		44.6%	25
more free CPE opportunities		60.7%	34
more networking events		41.1%	23
other (please explain below)		7.1%	4
	Other (please specify)		6
		answered question	56
		skipped question	32

Page 1, Q1. In which country are you based?

1	uk	May 5, 2009 1:23 PM
2	UK	Apr 29, 2009 6:49 AM
3	UK	Apr 28, 2009 3:41 AM
4	UK	Apr 27, 2009 9:32 AM
5	UK	Apr 22, 2009 3:04 AM
6	UK	Apr 21, 2009 3:22 PM
7	UK	Apr 21, 2009 5:45 AM
8	UK	Apr 21, 2009 4:45 AM
9	UK	Apr 21, 2009 2:50 AM
10	UK	Apr 21, 2009 2:28 AM
11	UK	Apr 21, 2009 2:26 AM
12	Ukraine	Apr 21, 2009 12:38 AM
13	UK - Scotland	Apr 20, 2009 6:41 AM
14	UK	Apr 20, 2009 5:47 AM
15	UK	Apr 19, 2009 1:03 PM
16	UK	Apr 19, 2009 11:21 AM
17	UK	Apr 19, 2009 5:15 AM
18	UK	Apr 19, 2009 2:47 AM
19	UK	Apr 17, 2009 1:21 PM
20	UK	Apr 17, 2009 12:43 PM
21	UK	Apr 17, 2009 11:54 AM
22	UK	Apr 17, 2009 10:17 AM
23	UK	Apr 17, 2009 6:56 AM
24	UK	Apr 17, 2009 6:48 AM
25	UK	Apr 17, 2009 5:18 AM
26	UK	Apr 17, 2009 5:06 AM
27	UK	Apr 17, 2009 2:49 AM

Page 1, Q1. In which country are you based?

28	UK	Apr 16, 2009 3:00 PM
29	UK	Apr 16, 2009 2:34 PM
30	Germany	Apr 16, 2009 2:27 PM
31	UK	Apr 16, 2009 11:33 AM
32	UK	Apr 16, 2009 11:29 AM
33	UK	Apr 16, 2009 10:54 AM
34	UK	Apr 16, 2009 9:51 AM
35	UK	Apr 16, 2009 9:49 AM
36	UK	Apr 16, 2009 9:13 AM
37	Germany	Apr 16, 2009 9:07 AM
38	UK	Apr 16, 2009 7:13 AM
39	UK	Apr 16, 2009 6:39 AM
40	Germany	Apr 16, 2009 6:38 AM
41	uk	Apr 16, 2009 5:20 AM
42	UK	Apr 16, 2009 5:12 AM
43	Germany	Apr 16, 2009 5:04 AM
44	UK	Apr 16, 2009 4:45 AM
45	UK	Apr 16, 2009 4:13 AM
46	UK	Apr 16, 2009 3:36 AM
47	UK	Apr 16, 2009 3:32 AM
48	UK	Apr 16, 2009 3:30 AM
49	UK	Apr 16, 2009 3:11 AM
50	UK	Apr 16, 2009 3:04 AM
51	UK	Apr 16, 2009 3:03 AM
52	UK	Apr 16, 2009 2:58 AM
53	UK	Apr 16, 2009 2:33 AM
54	UK	Apr 16, 2009 2:30 AM

Page 1, Q1. In which country are you based?

55	UK	Apr 16, 2009 2:25 AM
56	UK	Apr 16, 2009 2:11 AM
57	UK	Apr 16, 2009 2:11 AM
58	UK	Apr 16, 2009 2:10 AM
59	UK	Apr 16, 2009 2:03 AM
60	UK	Apr 16, 2009 2:02 AM
61	UK	Apr 16, 2009 2:01 AM
62	UK	Apr 16, 2009 2:00 AM
63	UK	Apr 16, 2009 2:00 AM
64	UK	Apr 16, 2009 1:56 AM
65	UK	Apr 16, 2009 1:51 AM
66	UK	Apr 16, 2009 1:50 AM
67	UK	Apr 16, 2009 1:48 AM
68	UK	Apr 16, 2009 1:44 AM
69	UK	Apr 16, 2009 1:41 AM
70	UK	Apr 16, 2009 1:40 AM
71	Uk	Apr 16, 2009 1:38 AM
72	UK	Apr 16, 2009 1:37 AM
73	UK	Apr 16, 2009 1:29 AM
74	uk	Apr 16, 2009 1:26 AM
75	uk	Apr 16, 2009 1:18 AM
76	uk	Apr 16, 2009 1:18 AM
77	uk	Apr 16, 2009 1:03 AM
78	UK	Apr 16, 2009 12:59 AM
79	UK	Apr 16, 2009 12:59 AM
80	UK	Apr 16, 2009 12:55 AM
81	UK	Apr 16, 2009 12:54 AM

Page 1, Q1. In which country are you based?

82	UK	Apr 16, 2009 12:46 AM
83	UK	Apr 16, 2009 12:36 AM
84	UK	Apr 16, 2009 12:01 AM
85	uk	Apr 15, 2009 11:46 PM
86	UK	Apr 15, 2009 11:46 PM
87	UK	Apr 15, 2009 11:45 PM
88	Uk	Apr 15, 2009 10:32 PM

Page 1, Q2. What is your job title?

1	it risk and security manager	May 5, 2009 1:23 PM
2	Business Analyst	Apr 29, 2009 6:49 AM
3	Technology Consultant	Apr 28, 2009 3:41 AM
4	Senior IT Risk Consultant	Apr 27, 2009 9:32 AM
5	Principal Advisor	Apr 22, 2009 3:04 AM
6	Information Security Specialist	Apr 21, 2009 3:22 PM
7	Network Security Analyst	Apr 21, 2009 5:45 AM
8	Information & Network Security Programme Manger	Apr 21, 2009 4:45 AM
9	Technical Account Specialist	Apr 21, 2009 2:50 AM
10	Information Protection Leader, EMEA	Apr 21, 2009 2:28 AM
11	Head of Infrastructure	Apr 21, 2009 2:26 AM
12	Security Solutions Consultant	Apr 21, 2009 12:38 AM
13	EMEA Security Solutioner	Apr 20, 2009 6:41 AM
14	Security Policy Specialist	Apr 20, 2009 5:47 AM
15	Risk manager	Apr 19, 2009 1:03 PM
16	IA Consultant	Apr 19, 2009 11:21 AM
17	Senior Technical Specialist	Apr 19, 2009 5:15 AM
18	Security Risk Consultant	Apr 19, 2009 2:47 AM
19	IS BCP. Risk and Security Manager	Apr 17, 2009 1:21 PM
20	Senior IT Network Security Officer	Apr 17, 2009 12:43 PM
21	Audit manager	Apr 17, 2009 11:54 AM
22	Security Consultant	Apr 17, 2009 10:17 AM
23	IT Security Engineer	Apr 17, 2009 6:56 AM
24	IT Security Architect	Apr 17, 2009 6:48 AM
25	Managing Director	Apr 17, 2009 5:18 AM
26	Senior Information Assurance Consultant	Apr 17, 2009 5:06 AM
27	Security Solutions Architect	Apr 17, 2009 2:49 AM

Page 1, Q2. What is your job title?

28	Head of Networks	Apr 16, 2009 3:00 PM
29	Information Security Officer	Apr 16, 2009 2:34 PM
30	Professor	Apr 16, 2009 2:27 PM
31	Consultant	Apr 16, 2009 11:33 AM
32	Senior IT Audit Manager	Apr 16, 2009 11:29 AM
33	System designer	Apr 16, 2009 10:54 AM
34	Chief Researcher	Apr 16, 2009 9:51 AM
35	Security engineer	Apr 16, 2009 9:49 AM
36	CTO	Apr 16, 2009 9:13 AM
37	Information Assurance Manager for 43rd Signal Battalion	Apr 16, 2009 9:07 AM
38	Data Protection Manager	Apr 16, 2009 7:13 AM
39	Senior Consultant	Apr 16, 2009 6:39 AM
40	IAPM	Apr 16, 2009 6:38 AM
41	support manager	Apr 16, 2009 5:20 AM
42	Consultant	Apr 16, 2009 5:12 AM
43	Network Manager	Apr 16, 2009 5:04 AM
44	Security Consultant	Apr 16, 2009 4:45 AM
45	Service Level Manager	Apr 16, 2009 4:13 AM
46	Senior Security Engineer	Apr 16, 2009 3:36 AM
47	IT Security Officer	Apr 16, 2009 3:32 AM
48	Assistant Audit Manager	Apr 16, 2009 3:30 AM
49	Senior Security Consultant	Apr 16, 2009 3:11 AM
50	Information Security Consultant	Apr 16, 2009 3:04 AM
51	Penetration Tester	Apr 16, 2009 3:03 AM
52	Senior Technology Consultant	Apr 16, 2009 2:58 AM
53	Security Consultant	Apr 16, 2009 2:33 AM
54	Global Head of Security	Apr 16, 2009 2:30 AM

Page 1, Q2. What is your job title?

55	Lead Consultant	Apr 16, 2009 2:25 AM
56	VP of Information Security	Apr 16, 2009 2:11 AM
57	Information Security Manager	Apr 16, 2009 2:11 AM
58	Information Risk & Privacy Specialist	Apr 16, 2009 2:10 AM
59	Corporate Infoamtion Security Officer	Apr 16, 2009 2:03 AM
60	Head of Security Investigations	Apr 16, 2009 2:02 AM
61	Service Management Consultant	Apr 16, 2009 2:01 AM
62	Senior Consultant	Apr 16, 2009 2:00 AM
63	Technical Analyst	Apr 16, 2009 2:00 AM
64	Technical Director	Apr 16, 2009 1:56 AM
65	Principle Information Security Inspector	Apr 16, 2009 1:51 AM
66	Information Security Manager	Apr 16, 2009 1:50 AM
67	IT Security Manager	Apr 16, 2009 1:48 AM
68	NGN Security	Apr 16, 2009 1:44 AM
69	IT Infrastructure Architect	Apr 16, 2009 1:41 AM
70	IT Security Consultant	Apr 16, 2009 1:40 AM
71	Senior consultant	Apr 16, 2009 1:38 AM
72	Security Compliance	Apr 16, 2009 1:37 AM
73	senior Audit manager	Apr 16, 2009 1:29 AM
74	security consultant	Apr 16, 2009 1:26 AM
75	Director, Systems Engineering	Apr 16, 2009 1:18 AM
76	IS security consultant	Apr 16, 2009 1:18 AM
77	controls manager	Apr 16, 2009 1:03 AM
78	Security Consultant	Apr 16, 2009 12:59 AM
79	Information Security Consultant	Apr 16, 2009 12:59 AM
80	Security Consultant	Apr 16, 2009 12:55 AM
81	Threat Assessment Manager	Apr 16, 2009 12:54 AM

Page 1, Q2. What is your job title?

82	Senior Technical Consultant	Apr 16, 2009 12:46 AM
83	information security manager	Apr 16, 2009 12:36 AM
84	Senior Technical Consultant	Apr 16, 2009 12:01 AM
85	Security Consultant	Apr 15, 2009 11:46 PM
86	European Technical Manager	Apr 15, 2009 11:46 PM
87	IA Consultant	Apr 15, 2009 11:45 PM
88	SO2 NEC	Apr 15, 2009 10:32 PM

Page 6, Q2. If so, what specific expertise are you seeking from professionals?

1	Identity and Access Management	Apr 28, 2009 3:45 AM
2	CISA qualified	Apr 16, 2009 11:38 AM
3	project skills	Apr 16, 2009 2:14 AM

Page 6, Q3. How difficult has it been to find the right candidates for the position(s) you're attempting to fill?

1	We're not currently recruiting.	Apr 28, 2009 3:45 AM
2	Plenty in the market to choose from	Apr 16, 2009 2:07 AM
3	We keep getting sent consultant CV's, who have this expectation that the salary they get within a consultancy will be the same if they work for an end user. This is n't the case.	Apr 16, 2009 1:07 AM
4	There are limited individuals with the right skills and experience available in the market.	Apr 15, 2009 11:51 PM

Page 6, Q5. Do certified individuals contribute to better security?

1	Client expectation	May 5, 2009 1:27 PM
2	I can be confident of a certain base level of knowledge.	Apr 29, 2009 6:52 AM
3	We're a consulting organisation and some of our clients expect our consultants to have certifications.	Apr 28, 2009 3:45 AM
4	by their proven knowledge	Apr 16, 2009 2:33 PM
5	Only qualified IT auditors can carry out IT audits for our clients	Apr 16, 2009 11:38 AM
6	Meeting minimum standards dictated by our internal policies.	Apr 16, 2009 5:07 AM
7	There is the ongoing obligation to remain current and update their CBK	Apr 16, 2009 2:07 AM
8	Broader knowledge	Apr 16, 2009 1:59 AM
9	Professional and (usually) competent	Apr 16, 2009 1:33 AM
10	A certification is seen as validation of the experience on the candidates' CVs	Apr 15, 2009 11:51 PM

Page 6, Q6. If so, which credentials do you feel are most important in today's environment? Please list all that apply.

1	CISSP	May 5, 2009 1:27 PM
2	CISSP, Cisco certifications	Apr 29, 2009 6:52 AM
3	IISP, CISSP	Apr 28, 2009 3:45 AM
4	CISSP, LPI, Forensics	Apr 16, 2009 2:33 PM
5	CICA. CISSP - CCNA- Security concentration. ISO 27001 Lead Auditor & ISO 25999 Lead Auditor	Apr 16, 2009 11:38 AM
6	cissp GIAC C.Eng	Apr 16, 2009 10:57 AM
7	CISSP, Security +, CISM	Apr 16, 2009 5:07 AM
8	CISSP, CISM	Apr 16, 2009 2:13 AM
9	CISSP, CISM, Member IISP	Apr 16, 2009 2:07 AM
10	CISSP, CISA	Apr 16, 2009 1:59 AM
11	CISA, CISSP	Apr 16, 2009 1:33 AM
12	MSc, CLAS.	Apr 15, 2009 11:51 PM

Page 7, Q1. If you're currently searching for a job, what can (ISC)² do to assist you? Check all that apply.

1	Promote risk management to the business world as a method to reduce unexpected costs during the financial downturn, and qualified professionals as the people to make this happen.	Apr 27, 2009 9:40 AM
2	Make the CISSP exam tougher, as the CISSP is now becoming an easy pass exam, which makes it worth not obtaining in the eyes of the HR department.	Apr 21, 2009 4:50 AM
3	Not looking for job however regularly approached despite downturn	Apr 17, 2009 5:10 AM
4	Make more use of the CISSP Linkin group	Apr 16, 2009 11:40 AM
5	Provide information on what Security certifications are in demand.	Apr 16, 2009 9:54 AM
6	Increase status of CISSP - higher standards, FEWER free CPE opportunities!	Apr 16, 2009 2:00 AM